

Job Description for Consultant – FS

Role	Consultant – Financial Services (FS)
Position Type	Full Time
Job Type	Experienced
Location	Gurgaon

About Us

At Digilytics™, we build and deliver easy to use AI products for the secured lending and consumer industry sectors. In an ever-crowded world of clever technology solutions looking for a problem to solve, our solutions start with a keen understanding of what creates and what destroys value in our clients' business.

Founded in 2014, by Arindom Basu, the leadership of Digilytics™ is deeply rooted in leveraging disruptive technology to drive profitable business growth. With over 50 years of combined experience in technology-enabled change, the Digilytics™ leadership is focused on building a values-first firm that will stand the test of time.

The leadership strongly believes in the ethos of enabling intelligence across the organization. Digilytics AI is headquartered in London, with presence in India.

We are currently focused on developing a product, Revel FS, to revolutionise loan origination for mortgages and secured lending. We are also developing a second product, Revel CI, focused on improving trade sales in the consumer industry with clients like auto and FMCG players.

Digilytics has a highly charged consulting team that is led by Accenture and IIMA Alums with deep experience in transforming client enterprises. We are now looking to strengthen our Consulting team with outstanding candidates.

About the role

The ideal candidate would have excellent management and technology consulting skills applied in AI / ML and technology enabled transformation engagements. The candidate should have the business acumen to contribute to and lead projects for our clients in India and UK. The candidate will be expected to work with our data science and technology teams and create and develop relationships with existing and potential clients.

Our engagements help customers capture data through digital, IoT, mobile and other channels, and use Machine Learning & AI for process automation and generating insights, that help clients make smarter decisions and improve business practices that deliver improved performance.

MUST haves:

- FS domain experience, ideally strong understanding of Loan-Origination process for Mortgage Lending or other Secured Lending; exposure to AI / ML in Loan origination is desirable
- Excellent communication skills
- Performed client facing role
- Experience range: 3-5 yrs

Responsibilities

The individual will work in pre-sales and be responsible for developing responsive solutions and proposals. The individual will work on delivery engagements and be responsible for client success in adoption of our solutions. Some areas of activities

- Assess business functions and requirements of the clients
- Build customer relationships and generate successful proposals
- Run workshops, and attend seminars, conferences and meetings
- Liaise with multiple stakeholders and coordinate with our onshore and offshore entities
- Determine the appropriate method of data collection, research methodology, analyse and interpret information gained
- Reengineer and optimise processes. Good understanding of designing “TO BE “processes
- Overlay technology solutions to reengineered processes
- Develop use cases, formulate and implement solutions
- Process, cleanse, and verify the integrity of data used for analysis
- Perform data analysis and present results in a clear and rich manner using sophisticated visualisation tools

Expected and Desired Skills

- Sound understanding of business, data science and technology
- Ability to conceptualise solutions and write detailed user stories and NFRs
- Understanding of machine learning algorithms, AI concepts and statistical methods
- Experience with data visualisation tools, such as Tableau, PowerBI
- Experience of using query languages such as SQL
- Experience in project management and stakeholder management
- Good interpersonal skills and the ability to communicate ideas clearly at all levels
- Ability to work in unfamiliar business areas and create solutions
- Ability to both work in and lead a team and to deliver and accept peer review
- Flexible approach to working environment and hours in order to meet the needs of client
- Delivery of technology solutions

Education Background

- An advanced degree, or equivalent, such as a Master's, or MBA
- An undergraduate degree, or equivalent, in Software Engineering/Computer Science